

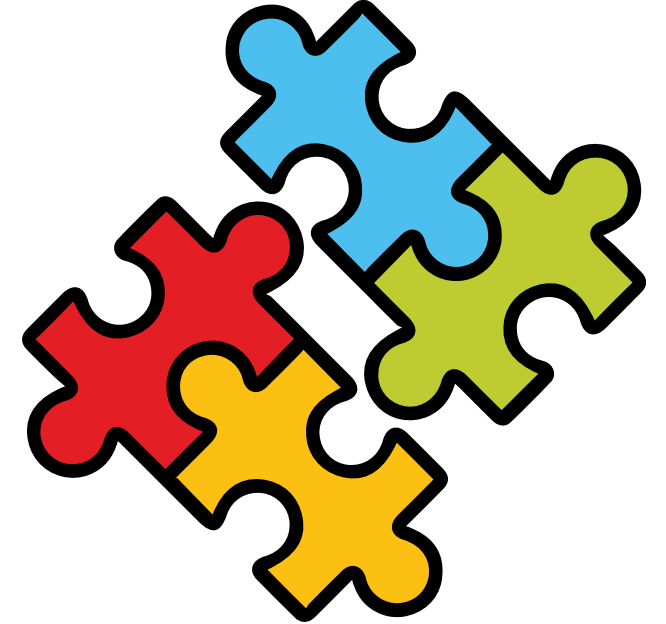


WHY BECOME A VITAC CHANNEL PARTNER?



Why Become a VITAC Channel Partner?

- Incremental margin increase opportunities, with no capital to invest
- Reduction in cost of sales
- Shortened sales cycles
- Recurring revenue: Once set up, customers will return on a regular basis and will simply order directly through us.
- Spreads your footprint within an organization. Captioning and accessibility services open the door for others who will want, and can benefit these same products and services.



Become a VITAC Channel Partner

- Grow and diversify your business solutions:
 - VITAC is the largest captioning company in the country. While our size is notable, our people, capacity and technical expertise are our true differentiator. Our investment in our people, process, and technology are unmatched in the industry.
 - Our service offerings are constantly evolving to keep up with technology. We offer captioning for conference calls, webinars, and just about every online video platform.
 - We translate in over 50 languages and transcribe hundreds of hours per week. We provide secure encrypted captioning delivery and solutions.



VITAC Accessibility Services

- Accessibility solutions communicate company message and mission to everyone, and reach a larger audience.
 - Services include:
 - Live Captioning (English and Spanish)
 - Prerecorded Captioning and Transcription
 - Spanish Captioning (live and prerecorded) and Secondary Audio Dubbing
 - Multilanguage Captioning and Subtitling
 - Audio Description
 - Encoding
 - Video Transcoding
 - Voice Relay Captioning/Internet Captioning Streaming

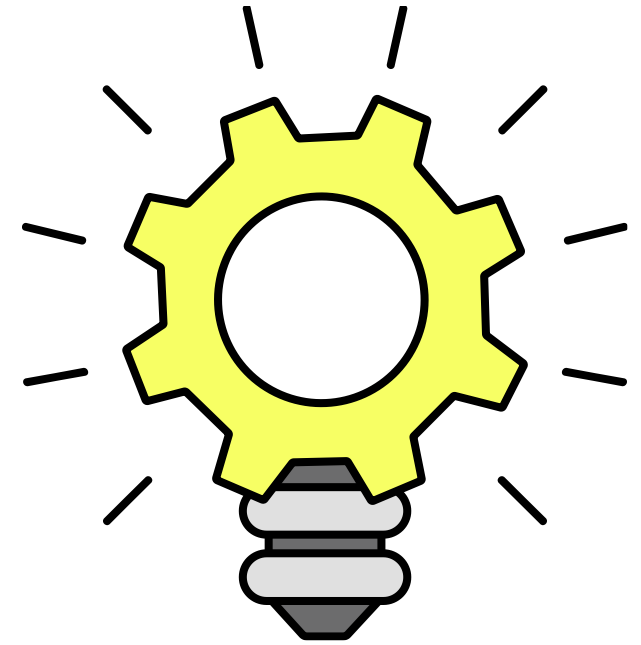


Corporate Use Cases

- **Conference and Online Meeting Captioning:** Captioners listen to your live conference, webinar, or online meeting and caption from start to finish in real time in English, Spanish, or both.
- **Training Videos via Intranet and Prerecorded Webinars:** Offline captioning, transcription, and encoding solutions make corporate training videos and prerecorded events and webinars accessible with completely verbatim and synchronous captions. In addition to captioning, companies also take advantage of audio description to comply with ADA requirements.
- **Multilanguage Subtitling:** Corporations utilize this service in which a multilanguage team translates and localizes CEO communications, state-of-the-company addresses, and employee training materials. Companies choose whether they need services translated into one of our over 50 languages from English or translated into English from another language.

What can you expect as a VITAC Channel Partner?

- Simple onboarding and ordering for your clients
- As-needed consulting with our accessibility experts
- Growth through partner leads
- No hassle or extra manpower on your part
- Sales and marketing materials for your custom branding
- Appearing as a larger solutions company



Contact Us

Bobby Grant, VP Channel Sales

Bobby.Grant@vitac.com

(904) 607-3189

Sam Wynter, Channel Sales Account Manager

Samuel.Wynter@vitac.com

(303) 990-1457